## BALANCE SHEET

Quarter 4/ 2009
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 | 5 |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 342,583,050,243 | 340,952,073,560 |
| I. Cash and cash equivalents | 110 |  | 2,558,449,350 | 6,708,816,060 |
| 1.Cash | 111 | V. 01 | 2,558,449,350 | 6,708,816,060 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V. 02 |  |  |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | $\mathbf{2 4 3 , 8 3 3 , 5 7 8 , 3 1 7}$ | 255,961,624,089 |
| 1. Trade accounts receivables | 131 |  | 219,689,070,490 | 244,816,839,951 |
| 2. Advances to suppliers | 132 |  | 18,743,743,364 | 6,512,680,553 |
| 3. Short-term internal receivables | 133 |  |  | 174,975,407 |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 135 | V. 03 | 5,400,764,463 | 4,457,128,178 |
| 6. Provision for short-term bad receivables | 139 |  |  |  |
| IV. Inventories | 140 |  | 91,853,195,643 | 74,817,766,709 |
| 1. Inventories | 141 | V. 04 | 91,853,195,643 | 74,817,766,709 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 4,337,826,933 | 3,463,866,702 |
| 1. Short-term prepaid expenses | 151 |  | 882,015,464 | 331,640,003 |
| 2. VAT deductible | 152 |  | 2,866,402,709 | 2,945,952,619 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 |  |  |
| 4. Other short-term assets | 158 |  | 589,408,760 | 186,274,080 |
| B. LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 209,380,872,790 | 161,124,608,336 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 143,474,368,486 | 126,308,411,382 |
| 1. Tangible fixed assets | 221 | V. 08 | 42,442,409,268 | 37,915,161,378 |
| - Historical cost | 222 |  | 98,953,722,288 | 85,261,485,670 |
| - Accumulated depreciation | 223 |  | (56,511,313,020) | (47,346,324,292) |
| 2. Finance leases fixed assets | 224 | V. 09 | 16,171,311,134 | 18,873,405,633 |
| - Historical cost | 225 |  | 27,156,533,135 | 27,156,533,135 |
| - Accumulated depreciation | 226 |  | (10,985,222,001) | (8,283,127,502) |
| 3. Intangible fixed assets | 227 | V. 10 | 66,363,384,456 | 66,520,302,445 |
| - Historical cost | 228 |  | 66,665,901,005 | 66,602,201,005 |
| - Accumulated depreciation | 229 |  | (302,516,549) | (81,898,560) |
| 4. Construction in progress expenses | 230 | V. 11 | 18,497,263,628 | 2,999,541,926 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| --Accumulated depreciation (*) | 242 |  |  |  |
| IV..Long-term financial investments | 250 |  | 62,693,492,754 | 31,536,016,000 |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | 1,611,640,000 | 1,611,640,000 |
| 3. Other long-term investments | 258 |  | 61,081,852,754 | 29,924,376,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |  |
| V.Other long-term assets | 260 |  | 3,213,011,550 | 3,280,180,954 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 1,867,436,550 | 2,006,905,954 |
| 2. Deferred income tax assets | 262 | V. 21 |  |  |
| 3. Others | 268 |  | 1,345,575,000 | 1,273,275,000 |
| TOTAL ASSETS (270=100+200) | 270 |  | 551,963,923,033 | 502,076,681,896 |


| 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 342,583,050,243 | 340,952,073,560 |
| 1 | 2 | 3 | 4 | 5 |
| CAPITAL SOURCE |  |  |  |  |
| A. LIABILITIES (300 $=\mathbf{3 1 0}+\mathbf{3 3 0}$ ) | 300 |  | 273,504,582,373 | 230,578,947,316 |
| I. Short-term liabilities | 310 |  | 198,748,250,996 | 179,231,670,030 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 164,669,177,757 | 143,609,993,790 |
| 2. Trade accounts payable | 312 |  | 27,128,350,161 | 32,576,516,205 |
| 3. Advances from customers | 313 |  | 16,420,474 | 119,377,713 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 3,758,927,130 | 630,261,480 |
| 5. Payable to employees | 315 |  | 1,635,811,711 | 1,453,182,000 |
| 6. Payable expenses | 316 | V. 17 | 160,469,929 | 100,868,065 |
| 7. Accounts payables-Affiliate | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 | V. 18 | 1,379,093,834 | 741,470,777 |
| 10. Provision for short-term liabilities | 320 |  |  |  |
| II. Long-term liabilities | 330 |  | 74,756,331,377 | 51,347,277,286 |
| 1. Long-term accounts payables-Trade | 331 |  |  |  |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 |  |  |
| 3. Other long-term payables | 333 |  |  |  |
| 4. Long-term borrowing and debts | 334 | V. 20 | 74,756,331,377 | 51,347,277,286 |
| 5. Deferred income tax | 335 | V. 21 |  |  |
| 6. Provision for unemployment allowance | 336 |  |  |  |
| 7. Provision for long-term liabilities | 337 |  |  |  |
| B. OWNER'S EQUITY ( $400=410+430$ ) | 400 |  | 278,459,340,660 | 271,497,734,580 |
| I. Capital sources and funds | 410 | V. 22 | 277,268,807,569 | 271,133,008,522 |
| 1. Paid-in capital | 411 |  | 214,491,910,000 | 214,491,910,000 |
| 2. Capital surplus | 412 |  | 20,405,115,000 | 20,405,115,000 |
| 3. Other capital of owner | 413 |  | 2,967,606,986 | 2,967,606,986 |
| 4. Treasury stock | 414 |  |  |  |
| 5. Assets revaluation difference | 415 |  |  |  |
| 6. Foreign exchange difference | 416 |  | 372,944,864 |  |
| 7. Investment and development fund | 417 |  | 5,583,342,191 | 5,181,679,575 |
| 8. Financial reserve fund | 418 |  | 3,963,183,715 | 2,701,718,000 |
| 9. Other fund belong to owner's equity | 419 |  | 155,844,658 | 155,844,658 |
| 10. Retained profit | 420 |  | 29,328,860,155 | 25,229,134,303 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | 1,190,533,091 | 364,726,058 |
| 1. Bonus and welfare fund | 431 |  | 1,190,533,091 | 364,726,058 |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 | V. 23 |  |  |
| TOTAL RESOURCES (430=300+400) | 440 |  | 551,963,923,033 | 502,076,681,896 |

INCOME STATEMENT
Quarter 4/ 2009

| Items | Code | Note | Quarter 4 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 | VI. 25 | 196,873,357,902 | 156,064,644,803 | 646,468,892,239 | 555,480,502,460 |
| 2. Deductions | 02 |  | 235,465,938 | 72,732,447 | 377,177,138 | 395,258,352 |
| 3. Net sales and services | 10 |  | 196,637,891,964 | 155,991,912,356 | 646,091,715,101 | 555,085,244,108 |
| 4. Cost of goods sold | 11 | VI. 27 | 173,534,173,015 | 140,059,991,917 | 572,309,291,195 | 492,323,354,935 |
| 5. Gross profit | 20 |  | 23,103,718,949 | 15,931,920,439 | 73,782,423,906 | 62,761,889,173 |
| 6. Financial income | 21 | VI. 26 | 426,587,126 | 10,095,970,764 | 12,399,992,325 | 20,996,255,224 |
| 7. Financial expenses | 22 | VI. 28 | 9,898,149,953 | 14,137,974,856 | 29,831,639,564 | 37,522,605,079 |
| Include: Interest expense | 23 |  | 3,251,276,935 | 5,153,165,695 | 12,546,497,681 | 15,193,205,998 |
| 8. Selling expenses | 24 |  | 1,874,014,305 | 1,418,522,511 | 6,408,280,059 | 5,440,609,966 |
| 9. General \& administrative expenses | 25 |  | 4,859,724,625 | 3,971,735,737 | 19,032,758,490 | 14,618,922,857 |
| 10. Net operating profit | 30 |  | 6,898,417,192 | 6,499,658,099 | 30,909,738,118 | 26,176,006,495 |
| 11. Other income | 31 |  | 352,946,510 | 2,470,999,610 | 505,472,020 | 3,036,623,872 |
| 12. Other expenses | 32 |  | 72,181,711 | 16,370,519 | 156,501,899 | 352,232,711 |
| 13. Other profit | 40 |  | 280,764,799 | 2,454,629,091 | 348,970,121 | 2,684,391,161 |
| 14. Profit before tax ( $50=30+40)$ | 50 |  | 7,179,181,991 | 8,954,287,190 | 31,258,708,239 | 28,860,397,656 |
| 15. Current corporate income tax expenses | 51 | VI. 30 | -153,268,518 | 889,698,746 | 1,885,197,932 | 3,627,726,971 |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 7,332,450,509 | 8,064,588,444 | 29,373,510,307 | 25,232,670,685 |
| 18. EPS (*) | 70 |  | 342 | 376 | 1,369 | 1,362 |

## CASH FLOW STATEMENT

Quarter 4/ 2009 (Direct method)
Unit: VND

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current Year | Previous Year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 573,728,854,644 | 467,632,568,822 |
| 2. Cash paid for supplier | 02 |  | $(195,609,782,094)$ | $(182,824,658,813)$ |
| 3. Cash paid for employee | 03 |  | $(3,894,075,870)$ | $(4,112,315,431)$ |
| 4. Cash paid for interest | 04 |  | (14,918,422,954) | (20,977,765,260) |
| 5. Cash paid for corporate income tax | 05 |  | (967,634,728) | $(5,046,812,681)$ |
| 6. Other receivables | 06 |  | 152,339,594,380 | 295,910,877,017 |
| 7. Other payables | 07 |  | $(68,362,643,485)$ | (318,746,748,665) |
| Net cash provided by (used in) operating activities | 20 |  | 442,315,889,893 | 231,835,144,989 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (4,339,608,417) | (1,436,185,650) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | 44,761,905 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  | (6,777,307,000) | $(1,275,000,000)$ |
| 6. Withdrawal of capital in other companies | 26 |  | 1,964,240,000 | 10,440,390,000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 2,066,004,496 | 1,819,940,738 |
| Net cash used in investing activities | 30 |  | (7,086,670,921) | 9,593,906,993 |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 80,213,882,885 | 30,462,667,509 |
| 4. Cash paid to principal debt | 34 |  | $(493,901,681,591)$ | (321,227,057,289) |
| 5. Cash paid to financial lease debt | 35 |  | $(4,230,303,571)$ | (990,225,500) |
| 6. Dividend, profit paid for owners | 36 |  | (21,449,191,000) |  |
| Net cash (used in) provided by financing activities | 40 |  | (439,367,293,277) | (291,754,615,280) |
| Net cash during the period ( $\mathbf{2 0 + 3 0 + 4 0 )}$ | 50 |  | $(4,138,074,305)$ | (50,325,563,298) |
| Cash and cash equivalents at beginning of year | 60 |  | 6,708,816,060 | 57,036,038,449 |
| Influence of foreign exchange fluctuation | 61 |  | (12,292,405) | $(1,659,091)$ |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 2,558,449,350 | 6,708,816,060 |

